

ESPA Business Development Internship (HEABD1311)

Apply here

Start date

Flexible

Duration

6 months

Languages

Good spoken and written English levels are required (B2 onwards)

Location

Bristol, England

Bristol is the largest city in the South West of England. It has a reputation for its uniquely urban cultural mix, with thriving creative, legal and financial economies. Bristol also offers access to sporting excellence, a lively nightlife, bars and restaurants aplenty, music diversity and many historical sites.

Are you eligible?

Are you a registered student?

Or

Are you eligible to participate in the Erasmus+ programme?

Benefits

See website for details of all ESPA benefits. For all internships over 6 months, additional benefits will be paid. Details available at interview.

Role

This is an exciting opportunity for a confident communicator interested in gaining practical Business Development experience in this fast-paced industry. Mentored throughout and using your skills to full effect, you will assist in a specific recruitment sector identifying new contacts and generating business. Fully trained in all aspects of the position, this internship will be a good, solid foundation to your future career aspirations.

Tasks

Trained fully to operate in the recruitment sector, you will assist in:

- Identifying target companies and contacts
- Cleansing data and obtaining new hiring managers names
- Lead generating

Desired Skills

- Self-motivated, strong work ethic and 'can do' attitude
- Energetic and tenacious
- Sales experience is beneficial
- Ability to think laterally and pull / act upon self-generated leads and information
- Strong team working skills

The Host Company

The host company is established in the Recruitment Industry, consisting of 5 individual recruitment brands that operate in specific technical markets, each with the aim of representing the top 3% of candidates and clients in each industry. They do this through an extensive network and database of sector-specific professionals, utilising market leading search and CRM software and by attracting and developing the top talent in the industry. An internship here would be invaluable if you have aspirations to work in this fast-paced sector.

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